INSIDE OUT LEARNING INC

Transformative Learning That Lasts

LEADERSHIP OFF-SITES

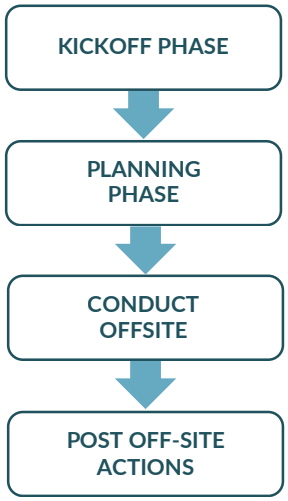
www.insideoutlearning.com
iol@insideoutlearning.com
(480) 822-9939

IOL Off-sites deliver impactful results by investing time upfront to understand your challenges. We incorporate collaborative planning, pre-engagement, intentional team building, and a facilitator focused on decisive action. This ensures concrete outcomes with team alignment, valuing your time and maximizing your teams effectiveness.

FOCUS AREAS

Culture & Team Building	Create a high-performing team. Participants will align on operating norms, build trust, and develop strategies for effective teamwork, communication, and accountability.
Communication, Influencing & Alignment	Enhance communication skills for stronger teams. Participants will learn active listening, style recognition, and the ladder of inference for clear and productive interactions.
Customer Engagement	Strengthen customer connections. Teams will learn to repair strained relationships, move past unproductive patterns, and develop positive strategies for future collaboration and enduring partnerships.
Conflict & Change Management	Lead confidently through change. Participants will learn to navigate transitions, set effective goals, and develop strategies to minimize resistance and align their teams.
Role, Strategic & Values Clarity	Define your team's path to success. Participants will create strategic timelines, set priorities, and clarify mission/vision, ensuring alignment and focused action.

PLANNING PROCESS



For more information:

For more information please contact:

James Hartman
Managing Director
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LEADERSHIP TEAM OFF-SITE

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Specific modules are selected to create a custom program based on your desired FOCUS AREA. Off-sites can be half-day to 3 Days: Length will depend on size of team and depth of discussion. Program can be customized based on your needs analysis. Inside-Out Learning will work with your team to develop the agenda.

CULTURE & TEAM BUILDING

Operating Rhythm | Team Engine Strategy | Myers Briggs with Team Types | Making Trust Real | Icebreakers
Building & Leading High Performing Teams | Developing and Practicing Empathy | Improv
Defining and Nourishing Organizational Culture | Creating Team Operating Norms

COMMUNICATION, INFLUENCING & ALIGNMENT

Ground Rules/Ladder of Inference | Developing Global Brains | Style Recognition | Relationship Repair | Deep Listening

CUSTOMER ENGAGEMENT

Creating Win-Win Deals | The Customer's Perspective | Customer Relationship Strategy | Relationship Repair

CONFLICT & CHANGE MANAGEMENT

TKI Assessment | Effective Conflict Management | Venting and Empathizing | Managing Change in Challenging Times
Change Management Planning | Leading Through Uncertainty

ROLE, STRATEGIC & VALUES CLARITY

Setting/Resetting Strategic Priorities | Mission And Vision Clarification | Role Clarity | Role Interdependencies
Past Exercise, Milestones, Successes, Clearing Conflicts, Closing the Past | Strategic Timeline/Roadmap
Organizational Structure | Goal and Objective Setting | Values Clarity | MUDA Wheel

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WHO WE ARE?

Inside-Out Learning is a global consulting firm based in Arizona. We change people from the inside out with our in-person and virtual programs, helping them transform their companies with increased employee engagement, improved retention, increased promotions, and revenue growth.

Over the past 20+ years, IOL has saved our clients over $1 billion dollars by helping improve organizational dynamics, increase employee engagement, raise retention rates, and develop next-generation executives. We have also helped our clients win over $2 billion dollars in new business with our Authentic Presence and Presentation Skills program.

We know how to transform leaders with our award-winning research and have the bottom-line results to prove it. We look forward to working with you and your most important asset, your people.

IOL MISSION

We elevate people, teams, and organizations to perform at their highest potential.

IOL VISION

Our transformative learning programs develop and inspire today's global workforce and society.

IOL SERVICES

Leaders | The Authenticity Code™, Leadership Coaching, , Keynote Speeches

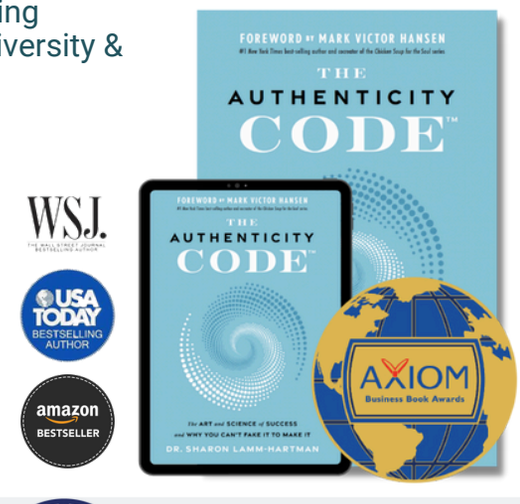
Teams | Leadership Team Off-Sites, Relationship Repair Workshops, Virtual Workplace Engagement, Training Modules

Organizations | Culture Change Programs, Change Management Consulting, Developing a Coaching Culture, Enhancing Customer Relationships, RFP & Sales Consulting, Diversity & Inclusion Workshops

IOL IMPACT

Developing next generation of leaders. Authentic, engaging leaders, better prepared for their next level positions.

50+% promotion rate and 90% retention rate.



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PLATINUM SUPPLIER PROGRAM
Certified SBA WOSB Woman Owned Small Business
WOMEN PRESIDENTS' ORGANIZATION
DISABILITY-OWNED IN BUSINESS
BBB ACCREDITED BUSINESS