

CORE PROGRAM

Our core program can be delivered virtually in three 3-hour modules, or a one-day, in-person program.

Expected Outcomes | Participants tap into their presence to become more authentic, engaging, and high performing leaders. At the end of this program, participants will have a formula for presentation success that they can apply to future presentations, equipping them with proven strategies to increase sales and elevate your organization's reputation, fast-tracking approvals and empowering them to apply their newfound influencing skills to every vital internal and external presentation.



Time

9-hour, facilitator-led program



Format

1-Day In-Person
3, 3-hour Virtual Session



Staffing

1:24 Facilitator Ratio In-Person
1:48 Facilitator Ratio 1 Facilitator; 1 Tech Moderator (virtual)



Participants

Minimum 12 participants
Maximum 48 for In-Person
Maximum 48 for Virtual



Audience

Professionals / Managers, Emerging Leaders

Key Topic Areas

- Formula for Presentation Success
- Virtual Presentation Tips
- Creating Compelling Slides
- Authentic Presence Qualities
- Authentic Brand Statement
- Non-Verbal Communication
- Audience Understanding Matrix
- Style Recognition
- Know Your Audience

VIRTUAL CORE PROGRAM AGENDA

PRE-PROGRAM	DAY 1 (3 HOURS)	DAY 2 (3 HOURS)	DAY 3 (3 HOURS)	POST-PROGRAM
Questionnaire Virtual Kickoff Meeting	Program Introduction Authentic Presence Qualities The APQ Challenge (Game) Virtual Presentation Tips Stretch Break Non-Verbal Communication Your Authentic Brand Statement Close with Homework	Kickoff and APQs Formula Overview Audience Understanding Matrix Stretch Break Style Recognition Attention-Getting Opening Executive Summary Close with Homework	Kickoff and APQs Participant Practice Agenda Clear Body Message Stretch Break Finish Strong Creating Compelling Slides Close with Homework	Self assessment of program practice video Accountability Partners meet to review video and/or document key take aways Optional Add On: Post program coaching session to solidify the full presentation Presentation Videotaped Practice w/ peer & expert feedback Video Review



WHO WE ARE?

Inside-Out Learning is a global consulting firm based in Arizona. We change people from the inside out with our in-person and virtual programs, helping them transform their companies with increased employee engagement, improved retention, increased promotions, and revenue growth.

Over the past 20+ years, IOL has saved our clients over \$1 billion dollars by helping improve organizational dynamics, increase employee engagement, raise retention rates, and develop next-generation executives. We have also helped our clients win over \$2 billion dollars in new business with our Authentic Presence and Presentation Skills program.

We know how to transform leaders with our award-winning research and have the bottom-line results to prove it. We look forward to working with you and your most important asset, your people.

IOL MISSION

We elevate people, teams, and organizations to perform at their highest potential.

IOL VISION

Our transformative learning programs develop and inspire today's global workforce and society.

IOL SERVICES

Leaders | The Authenticity Code™, Leadership Coaching, , Keynote Speeches

Teams | Leadership Team Off-Sites, Relationship Repair Workshops, Virtual Workplace Engagement, Training Modules

Organizations | Culture Change Programs, Change Management Consulting, Developing a Coaching Culture, Enhancing Customer Relationships, RFP & Sales Consulting, Diversity & Inclusion Workshops

IOL IMPACT

Developing next generation of leaders. Authentic, engaging leaders, better prepared for their next level positions.

50+% promotion rate and 90% retention rate.

