

CORE PROGRAM + COACHING & RECORDED PRACTICE

If the sponsor of the program would like to add on a coaching component, a longer videotaped practice session with expert and peer feedback, and a video review comparing their benchmark and final video, then they can purchase our full Core Program with Coaching and Recorded Practice.

Expected Outcomes | Participants fully embrace their presence to become more authentic, engaging, and high performing leaders. Participants will leave the program with a complete presentation that they can use in the future that has received individual feedback and a video review. Documented results include increases in sales, promotions and higher retention rates.



Time

2-Days In-Person; 15-Hours Virtual



Format

In-Person: 1 Day Core + .5 Day Coaching (Up to 90min/pp) + .5 Day Recorded Practice + 30-minute virtual video review coaching post program

Virtual: 3x3-Hours Core + Up to 90 min Coaching + 4-hour recorded practice session + 30-minute virtual video review coaching post-program



Staffing

1 Facilitator per 8 people (Virtual or In-Person)
1 Slide Creation/Tool Support person (In-Person)
1 Tech Moderator/Slide Creation Coach (Virtual)



Participants

Minimum 8 participants
Maximum 24 participants



Audience

Executives, Professionals / Managers, Emerging Leaders

Key Topic Areas

- Formula for Presentation Success
- Virtual Presentation Tips
- Creating Compelling Slides
- Authentic Presence Qualities
- Authentic Brand Statement
- Non-Verbal Communication
- Audience Understanding Matrix
- Style Recognition
- Know Your Audience

VIRTUAL CORE + COACHING & RECORDED PRACTICE PROGRAM AGENDA

PRE-PROGRAM	DAY 1 (3 HOURS)	DAY 2 (3 HOURS)	DAY 3 (3 HOURS)	DAY 4 (3 HOURS)	POST-PROGRAM
Questionnaire Virtual Kickoff Meeting Benchmark Video Sent In	Program Introduction Authentic Presence Qualities The APQ Challenge (Game) Virtual Presentation Tips Stretch Break Non-Verbal Communication Your Authentic Brand Statement Close with Homework	Kickoff and APQs Formula Overview Audience Understanding Matrix Stretch Break Style Recognition Attention-Getting Opening Executive Summary Close with Homework	Kickoff and APQs Participant Practice Agenda Clear Body Message Stretch Break Finish Strong Creating Compelling Slides Close with Homework	Kickoff and APQs Participant Presentations w/ Expert & Peer Feedback (with break) Program Close <i>NOTE: Prior to Day 4, participants will receive up to 90-minutes of virtual coaching to prepare them for presentation Day 4.</i>	Video Review

Our virtual program can also be delivered in a hybrid format with the three three-hour sessions conducted virtually followed by an in-person presentation day.



WHO WE ARE?

Inside-Out Learning is a global consulting firm based in Arizona. We change people from the inside out with our in-person and virtual programs, helping them transform their companies with increased employee engagement, improved retention, increased promotions, and revenue growth.

Over the past 20+ years, IOL has saved our clients over \$1 billion dollars by helping improve organizational dynamics, increase employee engagement, raise retention rates, and develop next-generation executives. We have also helped our clients win over \$2 billion dollars in new business with our Authentic Presence and Presentation Skills program.

We know how to transform leaders with our award-winning research and have the bottom-line results to prove it. We look forward to working with you and your most important asset, your people.

IOL MISSION

We elevate people, teams, and organizations to perform at their highest potential.

IOL VISION

Our transformative learning programs develop and inspire today's global workforce and society.

IOL SERVICES

Leaders | The Authenticity Code™, Leadership Coaching, , Keynote Speeches

Teams | Leadership Team Off-Sites, Relationship Repair Workshops, Virtual Workplace Engagement, Training Modules

Organizations | Culture Change Programs, Change Management Consulting, Developing a Coaching Culture, Enhancing Customer Relationships, RFP & Sales Consulting, Diversity & Inclusion Workshops

IOL IMPACT

Developing next generation of leaders. Authentic, engaging leaders, better prepared for their next level positions.

50+% promotion rate and 90% retention rate.

